

CATHERINE A. AGNEW (CATE)

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INTRODUCTORY PROFILE

Board Member and Non-Executive Director with international expertise spanning: strategic, advisory, and transactional leadership; compliance and governance; risk management; and private equity responsibilities. Serving institutions and clients across financial services; real estate; manufacturing; retail. Leveraging critical decision-making skills with meticulous levels of due diligence to effectively advise Board stakeholders on strategic direction.

- ⇒ Led real estate advisory and consulting engagements, including: transaction execution on significant assets and portfolios; real estate valuation and fair value reporting; and sell and buy side real estate advisory services.
- ⇒ Promoted an inclusive leadership style to inspire and manage multifaceted teams of up to 100 staff.
- ⇒ Founding Member and President of the CREW-NY, the New York City chapter of Commercial Real Estate Women, an international network committed to the advancement of women in commercial real estate.
- ⇒ Awarded Real Estate Forum's "Woman of Influence" 2014.

BOARD & ADVISORY ENGAGEMENTS

Moody's Analytics / Rockport PA LLC, New York 2019-2021

Advisory Board Member

- Advise and provide guidance on PropTech initiatives to Board of Directors, including market/industry trends.
- Assess performance of existing business; support the exploration of new business.
- Monitor business performance; serve as an accountability hub for CEO and other senior managers.

Royal Institute of Chartered Surveyors (RICS), London and New York 2017-2019

Finance Board / Governance Committee

- Ensure RICS operates appropriate financial and accounting policies globally.
- Assess the financial performance of RICS.
- Determine the strategy for management of long-term RICS finance investments ensuring appropriate reserve levels and generating adequate returns.
- Conduct regular financial scenario planning; recommend the long-term investment plan and framework.

CCIM Institute, Chicago 2017-2020

Audit Committee Vice Chair

- Maintain financial statement integrity for one of the most influential professional organizations to ensure compliance with legal and regulatory requirements.
- Advise on key risk, compliance and governance issues while scrutinising audit framework robustness and internal controls effectiveness.
- Oversee Auditor independence, qualifications, and appointment.

CAREER HIGHLIGHTS

Corporate Governance and Policy Implementation

- Created and implemented credit policy and procedures in alignment with risk appetite as Head of Valuation/Executive Director.
- Monitored and promoted adherence to international regulatory and policy compliance protocols, including compliance with stringent federal regulatory and client-based policy guidelines in a highly regulated industry.
- Identified, managed and mitigated project and operational risks while ensuring effective governance and engagement at all levels.

CAREER HIGHLIGHTS continued

Stakeholder Engagement and Relationship Building

- Leveraged relationship capital, reputation, and leadership skills to secure buy-in to critical investment decisions from Board-level stakeholders.
- Forged, maintained, and nurtured key internal and client relationships, resulting in business development and service excellence.
- Offered guidance, support, expertise, and objective perspective regarding strategy, operational management, organizational development / structuring, commercial performance, financial stability, and risk mitigation on an international stage having facilitated valuation and consultation of investment-grade properties.

Strategic Development

- Translated ambitious vision into strategic plans to deliver short- and long-term growth across challenging real estate arenas, achieving a measurable impact on profitability and enhancement of operational standards.
- Created and embedded robust strategies and business plans designed to facilitate the achievement of organizational objectives.
- Demonstrated in-depth analytical and strategic ability to facilitate operational and procedural planning.

Financial Reporting

- Led financial reporting in accordance with Financial Accounting Standards Board (FASB) 157 and ASC 820 Fair Value Measurements and Disclosures as well as ASC 805 Business Combinations governance.
- Enhanced business performance and aided strategic decision-making through expert financial reporting advice and judgment of financial issues; developed complex financial management methodologies and models in support of commercial acquisition due diligence.
- Engaged with key stakeholders and Board-level decision-makers to analyze business trends and future strategy for incorporation into forecast / budgeting cycles at the international corporate, asset management, insurance and financial services arm of the second-largest banking group in France (based in New York).
- Identified, removed, and /or mitigated operational inefficiencies while enhancing internal financial systems and accounting procedures in heavily regulated financial services settings.

EXECUTIVE CAREER SUMMARY

Head of Valuation and Executive Director Natixis CIB, New York	2017-Present
Americas Team Leader/Director Deutsche Bank, New York	2015-2017
Director, FSR (Real Estate Deals) PwC, Miami, New York	2011-2015
Valuation Manager, Transaction Real Estate Ernst & Young, Miami, Florida	2007-2011
Director of Real Estate Diocese of Brooklyn and Queens, New York	2005-2007
Vice President Washington Mutual Specialty Finance, New York	2004-2005
Senior Associate Director TIAA-CREF, Real Estate Investments, New York	2000-2004
Associate Director Mass Mutual, Real Estate Investments, Springfield, Massachusetts	1999-2000
Chief Review Appraiser U.S. Bank, Minneapolis, Minnesota	1993-1998

EDUCATION AND QUALIFICATIONS

University of Minnesota, Minneapolis, Minnesota	1997
Master of Business Administration (MBA) Finance	
College of William and Mary, Virginia, Williamsburg, Virginia	1983
Bachelor of Science	