

Brian Dolehide – Director – NFP Practice Group, IPA Marcus & Millichap.



Brian oversees the confidential Non-for-Profit (NFP) real estate advisory practice at IPA. He monetizes high valued asset sectors such as land, seniors | affordable housing, healthcare properties for clients who wish to utilize nationally recognized CRE platform of IPA. IPA with 85 offices is the market leader in each real estate NFP sector such as; seniors housing, medical office, land, religious properties, etc. With 28 years of NFP real estate experience Brian has transacted in each sector and has been propelled to a leadership role nationally for the Church and NFP superiors. Brian provides NFP clients transaction advise using the largest

Buyer network pool nationally with valuations which protect NFP Sellers from the wrong Buyer. NFP clients seek confidential market knowledge and Brian's NFP Team nationally offers a sophisticated industry leadership, transacting in each real estate sector.

Brian received his B.A. from Loyola University of Chicago and is a board member of Pro Life Champions, former Board member of the U.S.C.C.B (United States Catholic China Bureau), and a Knights of Columbus. Brian is the recipient of the Thomas Jefferson Award for outstanding advisory services, he is a Knight of Malta, former senior real estate manager at Archdiocese of Chicago.

Brian lives in Hinsdale with His wife, Mary Catherine and four children.

PROFESSIONAL EXPERIENCE

Director – Non-Profit Practice Group IPA- Marcus & Millichap (NYSE: MMI)

2017 - Present

Brian oversees the IPA non-profit practice nationally. The IPA Non-Profit-Practice Group utilizes each CRE practice sector of Marcus and Millichap in particular, IPA Seniors Housing practice in the non-profit sector. Brian's responsibilities day to day establish and mange new and existing opportunities targeting non-profit providers and owners nationwide. Specific efforts directed in the creation of long term relationships with all NFP sectors of CRE. Sample accomplishment include;

- ❖ Sale of 70-unit IL facility referred to as Sisters of Resurrection 1912 Provincial Home and property on Talcott Avenue, Chicago, Il. \$14M
- ❖ <http://www.institutionalpropertyadvisors.com/about-ipa/our-advisors/mark-l-myers-mmyers-1>

Senor Real Estate Manager Archdiocese of Chicago

2014 – 2017

As part of the real estate team, Brian helped manage the largest real estate portfolio of a single owner in State of Illinois including 2600 buildings located in Lake or Cook County. Responsibilities include financial stability of rental income and long-term property use, management issues or concerns of parishes and tenants all through contract management. Functions such as leasing schools, convents, rectories, and closed church properties. Tenants include nonprofit uses such as charter schools and other nonprofit uses. Sample accomplishment include:

- ❖ 25,000/ sf lease with Catholic Charities at St. Mary of the Angles

Managing Partner

Revere Midwest Company – a greenfield developer

2000 – 2014

Revere Midwest Company as managing entity of single purpose LLC's transacted numerous greenfield developments. Developments included healthcare facilities, seniors (independent living) housing, and retail with total value more than \$103 M. Notable projects included; 108 unit Havenshire Place in Naperville, St Francis Centre for Health in Merrionette Park, and cottage homes at Villas of Palos Heights. Responsibilities included turn key development from site acquisitions to project close out (i.e. debt, equity, zoning, marketing, construction). Transactions included:

- ❖ **Seniors** - **Villas of Palos Heights** – (Palos Heights, IL) development IL (\$11M).
- ❖ **Seniors** - **Havenshire Place** – (Naperville, IL) development IL development (\$28M).
- ❖ **Medical** - **Loyola Medical Center** (Oakbrook Terrace, IL.) 40,000/sf lease (\$14M)
- ❖ **Medical** - **Medical Pavilion** (Dyer, IN) 32,000/sf ground lease acquisition St. Margaret (\$17 M)
- ❖ **Medical** - **Meyer Medical Portfolio** – (Merrionette Park, Tinley Park, IL) development (\$14M)
- ❖ **Retail** - **Walgreens** (Hillside, IL.) acquisition and development (\$8.7M).
- ❖ **Retail** - **Dunkin Donuts, Buena Beef** (Naperville, IL) acquisition and development (4.8M)

Leasing Director

Centrum Properties

1989 – 2000

Responsible for most areas of retail leasing and development of these selected projects.

Notable developments included:

- ❖ **Retail** - **Evanston Galleria** – (Evanston, IL.) leasing
- ❖ **Retail** - **Glenbrook Market Place**, - (Glenview, IL.) leasing
- ❖ **Retail** - **Franklin & Van Buren** – (Chicago, IL) leasing

Office Leasing Specialist

Grubb & Ellis Company

1987 – 1989

- ❖ **Office** - **One O'Hare Center**- (Rosemont, IL.) leasing

EDUCATION | LICENSE & AFFILIATION

Loyola University, Chicago, IL

Degree - Bachelor of Arts

Licensed Real Estate Broker

State of Illinois License # 475-149751

Knight of Malta - Sovereign Military Order of Malta, American Association, U.S.A.

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References and career transactions available separately upon email request.