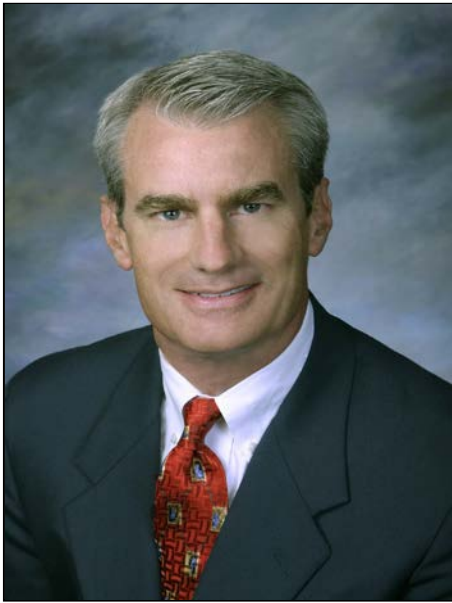


Professional Profile



Stan Mullin, SIOR, CCIM, CRE, FRICS

Mullin Capital & Asset Management, LLC

Managing Member

Newport Beach, California

Career Summary

- 2011- to date; expert witness; commercial real estate litigation; www.MCAreceiverships.com
- 2009-2011 – California Real Estate Receiverships, Newport Beach, CA; Sourced and was responsible for commercial receivership work www.calrer.com
- 1982-2008 - Grubb & Ellis, Newport Beach, CA; Leasing and Sales of industrial land and buildings; Excellence in Brokerage Award 1998 and 2002; Top 10 Producer, Broker of the Year (Irvine Co., O'Donnell, etc.), managed the Grubb & Ellis office in Irvine, CA for 5 years. www.Grubb-Ellis.com
- 2006 and 2007 President - Society of Industrial & Office Realtors (“SIOR”); Washington, D.C.; www.SIOR.com; industrial and office agents in North America – 5+ years in the business, averaging a minimum earnings \$150,000 USD/year (3,400 members)
- 2007 President - AIR Commercial Real Estate Association (“AIR”), Los Angeles, CA; www.AIREA.com; all industrial and most office agents in Los Angeles, Riverside, San Bernardino and Orange County, CA (1,800 members)
- 2009 Trustee - Realtors Political Action Committee (RPAC); commercial affiliates (CRE, RLI, SIOR, CCIM) of the National Association of Realtors; <http://www.realtor.org/RPAC>
- Taught ethics and lease, purchase and agency contracts for Grubb & Ellis, SIOR, CAR, BOMA and AIR throughout the U.S.
- Has written over 30 articles on the law and commercial real estate for Irvine Spectrum News; written on Deleveraging, The Federal Reserve, Commercial Real Estate Ethics, Sub-prime Credit Crisis and How CRE Brokers Should work with Receivers for SIOR’s magazine [Professional Report](#); written for the Royal Institute of Chartered Surveyors on business ethics; most articles are posted on <http://www.stanmullin.com/articles/index.htm> , can be found on LinkedIn or my page on the Counselors of Real Estate site.
- Licensed California Real Estate Broker # 00833110

Memberships

- a. CCIM Institute (Chicago); www.ccim.com
- b. Counselors of Real Estate (Chicago); www.cre.org
- c. Royal Institute of Chartered Surveyors – Fellow (London); www.rics.org/americas
- d. Turnaround Management Association (Chicago); www.turnaround.org
- e. California Receiver's Forum (Los Angeles); www.receivers.org
- f. Los Angeles County Bar Association; <http://www.lacba.org>
- g. Realtors Commercial Alliance (Chicago); <http://www.rcaoc.org>
- h. National Association of Realtors (Chicago); www.realtor.org
- i. California Assoc. of Realtors (Sacramento); www.car.org

Not-For-Profit work

- Real Estate Associates Program (Los Angeles); Instructor and Co-Leader in 2011 and 2012; www.ProjectReap.org
- Career Beginnings (Santa Ana, CA), board member and past president; www.CBMP.org;
- Aids Services Foundation (Irvine); Volunteer; www.ocasf.org
- The USC Men's Crew team (Los Angeles); former captain and board member; www.TrojanNavy.org
- Orange County Performing Arts Center (Costa Mesa); Endowment Donor; <http://www.ocpac.org>

Honors

- "Broker of the Year" Award - Irvine Co. (1984, 1991, 1997, 1999, 2000, 2001)
- Top Producer - South Orange County Office (1988, 1990, 1994)
- "Honored Broker" Award - O'Donnell, Armstrong & Partners (1990)
- Largest South Orange County Building Transactions: 144,500' (1991), 135,778' (1992), \$16,000,000 / 20 acres (1995)
- Largest Orange County Building Transaction: 300,000' (1993)
- Top Ten Producer - Newport Beach/South County Offices (1993, 1994, 1995, 2001, 2002)
- Excellence in Real Estate Award Recipient - South Orange County / Newport offices (*"In recognition of overall excellence in real estate brokerage and an outstanding example of leadership, integrity, cooperation and technical expertise"*) 1992 and 1994.
- 2002 Recipient –SIOR Roy Seeley Award (*"For Maintaining the Highest Professional Standards and Generous Contribution of Leadership and Service to the Industry and Community"*)

Education

Stan graduated from the University of Southern California in 1980.

Teaching & Affiliations

- Instructor – for BOMA (Indianapolis), Palm Springs Board of Realtors (Palm Springs), Calif. Assoc. of Realtors (Carmel) and SIOR (Chicago, D.C., Scottsdale, Denver, Dallas, Palm Desert, Toronto, Montreal, NYC, etc.) on *commercial real estate ethics and lease contracts*.
- Instructor for the AIR Forms Seminars (*purchase & lease contracts*); Nashville, Phoenix, Los Angeles, San Francisco, Las Vegas, San Diego, Newport Beach.
- Speaker for Coldwell Banker Commercial (Las Vegas) on “*The Impact of the Credit Markets on Commercial Real Estate and Rents, Issues and Profits Receivership*”.
- Speaker for the National Association of Realtors (NAR) annual fall conventions with NAR Chief Economist Lawrence Yuen on the “*Impact of the 2008 Credit Crisis on Commercial Real Estate*” (Las Vegas and San Diego).
- Speaker for SIOR (Toronto, Charleston, New York City, Vancouver and Chicago) on “*The Impact of the Credit Markets on Commercial Real Estate and Rents, Issues and Profits Receivership*”.
- Speaker for annual Southern California Appraisal Institute’s <http://www.sccai.org/> Annual Market Trends Seminar on the *Orange County, CA industrial, office and retail markets*.
- Speaker for the La Jolla Democratic Club <http://www.lajollademocrats.org/> on the “*Market Meltdown & Credit Contraction*”.
- Judge for the 1998 National Association of Industrial & Office Properties (“NAIOP”) www.naiop.com – “*Spotlights Awards*”, Las Vegas.