**Justin C. Landry, CRE**

**Vice President of Finance and Capital Markets**

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Mr. Landry joined Stirling Properties in October 2007. As Vice President of Finance and Capital Markets, his primary focus is to oversee a $1 billion debt portfolio of over 80 loans. It is Mr. Landry’s role to ensure the debt portfolio is capitalized in the most prudent way to allow for maximum cash flow and flexibility across the entire property portfolio. It is also his responsibility to oversee the economic feasibility of new development opportunities and certain acquisition opportunities. Once the decision is reached to move forward with a development or acquisition, it is Mr. Landry’s responsibility to raise the debt capital to source the project and oversee financial and due diligence duties through the close of transaction. Mr. Landry is also in charge of the oversight of all multi-family properties in the Stirling portfolio. Over the course of his career, Mr. Landry has placed over $2.0 billion of interim and permanent financings. Additionally, he has underwritten over $5 billion in actual and potential projects.

Outside of Stirling Properties, Mr. Landry previously served as an Instructor at Louisiana State University for Finance 7720 – Commercial Real Estate Investing from 2012-2018. He is an active member of the International Council of Shopping Centers (ICSC). He is a current member of its Scholarship Committee, and he is active with various PAC groups within ICSC. Mr. Landry serves on various board committees for the West St. Tammany Chamber of Commerce. He is also a member of the 2019 Class of Leadership St. Tammany. He previously served on Louisiana Association of Business and Industry’s (LABI) Emerging Leaders Council. In 2019, he was the recipient of the prestigious ‘Money Makers’ award given by New Orleans City Business for his financial achievements and community impact in Real Estate. He is also, along with his wife, Founder and Owner of an expanding fitness business, Evolve Studios, soon to have three locations in Louisiana.

In 2020, Mr. Landry was awarded the prestigious CRE® (Counselor of Real Estate) credential by The Counselors of Real Estate®, an international group of high profile real estate practitioners who provide expert advisory services to clients on complex real property and land-related matters. Membership in The Counselors of Real Estate is selective and is extended by invitation only, attesting to Mr. Landry’s expertise and proven competence in his chosen area of real estate. Counselors are recognized in the marketplace as having consistently demonstrated the highest levels of knowledge, experience, integrity, and judgment. Fewer than 1100 real estate professionals currently hold the CRE credential.

Mr. Landry graduated in 2007 from Louisiana State University in Finance with a Concentration in Real Estate. During his time there, he was also a pole vaulter on the Track & Field Team where he received the Athletic Directors Cup for the achievement of academic excellence as a student athlete