



CUSHMAN & WAKEFIELD

Iowa Commercial Advisors



John W. Viggers, CCIM, CPM, CRE Regional Vice President
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Professional Expertise

John Viggers is the Regional Vice President of Cushman & Wakefield Iowa Commercial Advisors. John brings financial expertise and over 25 years of experience managing, leasing, consulting and selling a diverse portfolio of commercial assets. John specializes in complex management situations, quickly stabilizing operations to secure and enhance net operating income.

John is recognized as an international expert on management services, including work in The EU and South America. He is a top producer in leasing, tenant representation and investment sales with expertise in receivership services. He lead a team that served institutional clients in property/asset management and disposition of distressed assets. John has directed the management, leasing, and sale of several hundred commercial properties for private and institutional clients throughout the United States.

Counseling services include portfolio transitioning for families, developing commercial real estate firm operations and strategic growth planning for commercial clients.

Clients Served

- Citibank
- Regions Bank
- Lennar Partners
- ABM
- Lehman
- DBSI
- TriMont
- C-III
- Midland Loan Services
- Alex Brown Realty Co.
- Wellmark
- KeyBank
- CW Capital
- NEBF Real Estate
- Collins Community Credit Union
- DISTek Integration

Professional Affiliations

- Counselor of Real Estate (CRE), Member
- CCIM Institute, Member
- Institute of Real Estate Management, Certified Property Manager (CPM)
- Institute of Real Estate Management - International Executive Committee 2015 & 2016
- University of Northern Iowa, Real Estate Advisory Board - Past President
- Midwest Real Estate News - Forty Over 40 - 2006 & Hall of Fame - 2011
- NAI Global
 - Asset Services - President 2009 - 2014
 - Presidents Award - 2009
 - Hall of Fame - 2013
 - Top Producer - Secondary Markets
 - Leadership Board - 2007 - 2009
- Ronald McDonald House Charities of Central Iowa - Past President
- Greater Des Moines Leadership Institute
- Central Iowa "Forty Under 40" - Class of 2001

Education

- University of Northern Iowa, Bachelor's of Arts