



JANICE STANTON

EXECUTIVE MANAGING DIRECTOR | CAPITAL MARKETS – GLOBAL INVESTMENT STRATEGY

ROLE & RESPONSIBILITIES

Ms. Stanton, an Executive Managing Director in the Capital Markets group at C&W, is responsible for advising global investors on the real estate investment markets. Previously, she has held positions as head of the Capital Markets Analytics Group; Managing Director of Structured Finance; and head of Investment Research for Cushman & Wakefield. Her Investment Research work included responsibility for analyzing and forecasting investment markets and trends across markets. Her finance experience included advising clients on the most cost effective ways to tap capital using their real estate portfolios, utilizing corporate financing techniques including sale leasebacks, REITs, synthetic leases, and commercial mortgages.

Ms. Stanton is based at Cushman & Wakefield's U.S. headquarters in New York City.

WORK EXPERIENCE

Ms. Stanton is an Executive Managing Director with more than 20 years of industry experience in real estate investment research and analytics, finance, and pension fund management.

Ms. Stanton has managed more than \$13 billion on behalf of insurance companies and pension funds. Her work has encompassed the capital markets (REITs and CMBS) as well as the private real estate markets. Ms. Stanton joined Cushman & Wakefield from Equinox Investments, a boutique investment management firm where she was a founding partner and head of research. Prior to forming Equinox, Ms. Stanton served as a portfolio manager responsible for managing pension fund investments in the real estate division of MetLife and SSR Realty.

EDUCATION, MEMBERSHIPS AND AWARDS

- Ms. Stanton received a B.A. from Wellesley College.
- Ms. Stanton was named as one of the most influential women in Real Estate in the August 2014 Real Estate Forum Magazine.
- Ms. Stanton is a recipient of the YWCA's Academy of Women Achievers Award, was named one of the Women Real Estate Leaders for the 21st Century by Real Estate Weekly Magazine and was chosen as one of 13 Stars to Watch in 2005 by Commercial Property News.
- An active member of the real estate community, and a frequent speaker at industry events, Ms. Stanton has been a member of the research committee of NCREIF (the National Council of Real Estate Investment Fiduciaries) and has also been on the research committees of PREA (the Pensions Real Estate Association) and NAREIT (the National Association of Real Estate Investment Trusts). She has been published in the Journal of RE Management, and authored NAIOP's construction demand forecast and BOMA's Market Intelligence Report.