

# Robert M. White, Jr., CRE, FRICS

**Founder & President**  
**Real Capital Analytics**

**Robert M. White, Jr.** founded **Real Capital Analytics Inc.** in 2000 to bring greater transparency to the investment markets by providing real-time data of capital flows and prices of commercial properties. Headquartered in New York City with offices in London and San Jose (CA), the firm now tracks the markets on a global basis and counts the industry's leading investors, brokerage firms, developers and banks as clients.

Mr. White is a noted authority on the real estate capital markets who is frequently cited in the press and has authored numerous articles for industry publications and the firm's own *Capital Trends* publications. Mr. White is a Counselor of Real Estate, a Fellow of the Royal Institution of Chartered Surveyors and a Fellow of the Homer Hoyt Institute. He is on the advisory board for the Real Estate Research Institution and on the board of directors for the Pension Real Estate Association. In recognition of his outstanding professionalism and commitment to service in the real estate industry, Mr. White was presented with the 2014 James D. Landauer/John R. White Award by the Counselors of Real Estate. In 2013, Mr. White received the ICSC Award for Outstanding Service to the Research Community. Mr. White is a frequent lecturer to university students and supporter of numerous academic research projects.

Before founding RCA, Mr. White spent 14 years in the real estate investment banking and brokerage industry. He was formerly a managing director and principal of **Granite Partners LLC** and started his career at **Eastdil Realty** in New York and London. Mr. White is a graduate of the McIntire School of Commerce at the University of Virginia.

