

CURRICULUM VITAE

RALF-PETER KOSCHNY

bulwiengesa AG

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- **Family Name:** Koschny
- **First Name:** Ralf-Peter
- **Date of birth:** 1961
- **Nationality:** German

EDUCATION

1984-1989

TUHH Technical University of Hamburg-Harburg
Engineer (town-planning)

MEMBERSHIP OF PROFESSIONAL BODIES

- CRE The Counselors of Real Estate
- FRICS *Fellow* of Royal Institution of Chartered Surveyors
- German Council of Shopping Centers
- International Council of Shopping Centers
- Managing Director EWIV Plan 4 21
- Hamburg Chamber of Architects
- ULI Urban Land Institute
- SRL Association for Urban and Regional Land Use Planning

CAREER

- Ralf-Peter Koschny started his career as town planner in Berlin. Afterwards he was engaged over 5 years in the economic promotion of Hamburg. He was entrusted with economic development in the region and supported local companies during phases of expansion. In particular he was in charge with the expansion of Deutsche Airbus.
- Since 1995 he has been managing the company gesa GmbH. The company specializes in analyses for the property market and is well established throughout Germany for retail analyses and concepts for retail and shopping center development.
- 2004 gesa GmbH merged with Bulwien AG to bulwiengesa AG and founded herewith one of the most important independent research and consultancy enterprises in Europe with regard to retail and real estate related issues.
- He is spokesman of the bulwiengesa management board and responsible for the real estate segments retail and leisure/recreation.