

## STEPHEN R. COLLINS

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Managing Director  
International Capital Group



As a Managing Director in the International Capital Group (ICG) with responsibility for overseeing the Americas (North and South), Steve Collins has over 25 years of commercial real estate experience. Mr. Collins coordinates the efforts of the Capital Markets groups within the US, Canada and Latin America with the Jones Lang LaSalle Capital Markets teams worldwide.

Prior to joining Jones Lang LaSalle, Mr. Collins was a partner in Spaulding & Slye Colliers as well as the Director of Ernst and Young Kenneth Leventhal's (EYKL) Capital Markets and Corporate Services Group. Mr. Collins initiated a series of unique initiatives to add value to the firm's client-base. Utilizing the thought-based internal tax practice, he provided clients with substantial tax savings on a range of real estate investments.

Mr. Collins also served as President of GVA Worldwide, a professional real estate organization with over 3,600 professionals in offices throughout 20 countries and 5 continents. Mr. Collins' responsibilities included setting and implementing Capital Markets and corporate real estate opportunities, as well as growth in the organizational by expanding into the burgeoning real estate markets worldwide.

As a commercial broker and consultant, Mr. Collins has been involved in numerous and innovative transactions that added tremendous value to his clients.

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