

## **Patrick Halter – Chief Executive Officer – Principal Real Estate Investors**

Pat Halter is the chief executive officer of Principal Real Estate Investors, the dedicated real estate unit of Principal Global Investors. As head of real estate, he is responsible for overall global real estate strategy, new business development, and business management, including oversight of staff professionals located in the United States and Australia.

As a twenty-year veteran in commercial real estate, Pat's expertise includes product and fund design, new business development, portfolio strategy and investment management. He also has substantial transaction experience originating and approving over \$25 billion in investments for Principal and its clients. Pat chairs the board of Principal Real Estate Investors. He also serves as the chair of numerous other Principal Real Estate Investors subsidiaries.

Pat joined the firm in 1984. He has held various positions within the real estate group. He received an MBA in finance and a bachelor's degree in finance and marketing from the University of Wisconsin. Pat is a member of the Pension and Real Estate Association (PREA), the National Association of Real Estate Investment Managers (NAREIM), the Commercial Mortgage Securities Association (CMSA) and the Association of Foreign Investors in Real Estate (AFIRE) and serves on the Board of the University of Wisconsin Center for Real Estate.