

Geoffrey Dohrmann

Geoffrey Dohrmann, CRE, is president and chief executive officer of Institutional Real Estate, Inc. — a Walnut Creek, California-based publishing and consulting company focused on meeting the information needs of the commercial real estate investment community. In this capacity, he also serves as publisher and editor-in-chief of several leading industry publications, including: *The Institutional Real Estate Letter*, *High Return Quarterly*, *Global Quarterly*, *the European Real Estate Quarterly*, *the Institutional Real Estate Newslines* and *Surreal Estate* (Institutional Real Estate, Inc.'s weekly e-mail newsletter), as well as numerous special reports on the industry.

In addition to these responsibilities, Dohrmann is a trustee of Lexington Corporate Properties Trust (NYSE: LXP), a New York-based real estate investment trust that invests in net-leased single-tenant properties, and a director of the J. P. Morgan Real Estate Income & Growth Fund. He also consults with many of the leading firms in the real estate investment management industry, and frequently speaks at industry events on market-related matters. A graduate of the University of California, Berkeley, Dohrmann is a member of the editorial and/or advisory boards for the National Real Estate Index, The Journal of Real Estate Portfolio Management, Real Estate Research Corporation, RealConnected LLC, Real Estate Investment for Pension Funds 2003 (REIP) and Real Estate Conference Group 2003. He has lectured on institutional real estate market-related matters at the business schools of the University of California, Berkeley, Stanford University and Yale University.

Dohrmann is a member of the boards of directors for the American Real Estate Society and San Francisco's Architectural Heritage. He also is a Fellow of the Homer Hoyt Institute and the American Real Estate Society and is a member of the Counselors of Real Estate (CRE).

Professional memberships include American Real Estate Society, the Pension Real Estate Association, the Urban Land Institute (IOPC Green Council), the National Association of Real Estate Editors, the American Real Estate and Urban Economics Association and the Newsletter Publishers Association.